

WALCO Partners and Friends,

It is with deep sadness that we share the news of the passing of our beloved colleague and friend, Darren Kaye.

Darren, our Head of Sales, passed away peacefully after a courageous battle with cancer. His strength, resilience, and unwavering dedication were an inspiration to all of us at WALCO Funding, and to many of you who had the pleasure of working with him over the years—both here and during his time at Omnisure Group.

Darren was more than a talented professional. He was kind, thoughtful, and deeply committed to the relationships he built. His warmth and sincerity left a lasting impact on everyone he worked with.

We know that Darren held many of you in high regard and considered your partnerships an important and meaningful part of his career. His absence will be felt profoundly, by his WALCO family and everyone who knew him.

If you would like to share a message or memory, we welcome them and will be sure they are passed along to Darren's family.

Thank you for keeping Darren and his loved ones in your thoughts.

David

David Sitzman | COO
WALCO Funding, LLC

I am extremely sorry to hear about Darren, he was an amazing human being, who will be deeply missed by everyone he knew, especially this industry. Everyone in our industry who had the pleasure of knowing him, knew how much he genuinely cared about each of our businesses and wanted to see us succeed. The world just got a little

bit darker without him in it. My condolence guys, if there's anything you guys' need don't hesitate to reach out.

Taylor Spina

Atlas Vehicle Protection

Thank you for sharing this deeply sad news. I was unaware of his health issues. I had the privilege of working with Darren over the years and always admired his unwavering dedication and professionalism. He had a remarkable ability to represent WALCO with integrity and passion, leaving a strong impression on everyone he engaged with.

Please accept my sincere condolences. Our thoughts are with Darren's family and his WALCO colleagues. He will be missed.

Jeff Greenbaum, SVP & CIO

Input 1, LLC

I didn't have the pleasure of knowing Darren well, but a loss like this is tragic.

Our deepest condolences to the team at Walco and to Darren's family.

Todd B. Greenbaum

President/CEO

Input 1, LLC

This is very sad to hear. I will always remember Darren as he believed in me, and gave me this opportunity. And I always vowed to stick with Walco because of that. He told me once that I have the chance to be an example in NJ to be better than the rest and I will make that happen if it's the last thing I do.

Matt Markowitz

Tulip Auto Protection

I'm saddened to hear about the loss of Darren. It's never easy to lose someone we've worked closely with, and I know many of you are feeling this loss profoundly.

Please know my thoughts are with his loved ones, and with everyone there who shared time, laughter, and work with him. May you carry forward the memory of his contributions and the spirit he brought to your team.

Denise Kasper
Senior Accountant
American Home Protect

I am so sorry for your loss, Darren was such an amazing person.
We will keep Darren, his family and all of you at Walco in our prayers.
Biff McCullough, President
The Protection Group

I am very sorry to hear this sad news.
I had the pleasure of working with Darren in the Walco formative years. I remember him as a thoughtful and dedicated member of the Walco team. He was genuinely committed to building strong partnerships and ensuring quality experiences for your sellers.
Please accept my deepest condolences. My thoughts are with his family and those who knew him well.
Todd Henson, SVP Operations
Input 1, LLC

I'm so sorry to hear about Darren.
Will be thinking of you all.
Daniel Parris
Input 1, LLC

My thoughts are with his family at this time.
Mitchell Schilling, CEO
Warranty 67

May his soul rest in peace
This news took me by surprise
He was a very lively person
My wishes to his family
- Faizan Ellahi

I was horrified at the news and I'm deeply sorry for your loss. I was just a potential customer for Darren, but he made even his customers feel like friends. I always jokingly begged him to leave you guys to come work with us, although it was a joke, i would have hired him in a second.

praying for peace for you and his family during this time.

Owen McCullough
Integrity Auto and Home

We here @ Drive-On send our deepest condolences to you, staff, friends and especially his family. May he rejoice in Paradise.

Our deepest sympathies,
Gonzo Peña
General Manager
Drive On Administration

Dear Family,

I want to take a moment to express my heartfelt condolences for the loss of an incredible friend, mentor, and truly remarkable person, Darren. He had a profound impact on my life, encouraging me to open up in this challenging world and inspiring me to help and uplift others across the country. If it weren't for his guidance and support, I know I wouldn't be where I am today.

Darren was a genuinely amazing individual who touched the lives of so many. His legacy will forever live on as a testament to the positive influence he had on others. Rest in peace, dear Darren. Until we meet again.

- Alex Rushitaj
American Auto Service Protection

I'm gutted to hear about Darren's passing. I've been working with him since the Omnisure days. We had a very good business relationship, and our conversations would always be business and would turn to talking about our families. We both had boys that played high level baseball, so we had a lot in common with our talks. I know it's cliché but if his family needs anything please let me know. Again I'm very sorry to hear this news and try to have a good evening.

John Hogan

JR Auto Protect

My condolences to his family and to the whole Walco family. My thoughts and prayers and with you all.

Alan Rodgers, Director of Finance/Customer Service

Trinity Home Advisors

When I first started my business, I had no clue what I was doing. Darren was always very helpful and gave me great advice in every way possible. He would always return my calls and occasionally would surprise my company with some nice Blue's hockey tickets. We always looked forward to him swinging by the office when he was in town to say hi and talk a little shop. He was a really great guy and he surely will be missed. My condolences to all his family, friends, and colleagues.

Jason Pruehsner

Reliable Auto

I am truly saddened by this news. Darren was a great guy and I had the fortune to spend a lot of time over the years both in business and personal. He will surely be missed by all the people he touched over the years in our industry. I will say prayer tonight for him and his family before bed tonight.

Rich McCabe, President

Royal Administration

Darren was a pleasure to work with over the many years we've associated with various partner companies. My sincere condolences to Darren's loved ones and family and colleagues.

Joanne Wisnaskas, COO
Royal Administration

I just heard the news yesterday, and it is truly heartbreaking. What a remarkable man he was — his legacy and the impact he had will continue to be remembered always. Please know that our thoughts and prayers are with his family during this difficult time and beyond.

Shelby Clark
Evercare Protection

I'm so sorry to hear this, please accept my deepest condolences.

Sarah Gartner
Director of Client Support
Camelback Administration

Please accept our deepest condolences. Darren was a wonderful man and very helpful. I'll spend some time this afternoon and would love to send his family a message. Thanks for letting me know I was aware of his struggles and his fight. Cancer sucks. I just lost my dad to cancer in March.

- Kylie Britt

I am heartbroken to hear of Darren's passing. He was literally one of my favorite people in the industry. He will be so very missed.

Corinne Maples
General Manager, Warranty

I'm so sorry to hear about Darren's passing. He always had a story to tell me that made me laugh. He knew everyone (I mean EVERYONE) and knew this business like the back of his hand.

He's going to be missed.

Michelle DeFouw

Dimension Administration

I am so saddened by this. He was such a nice guy. He and his wife visited me on one of his trips to Dallas when he was seeing a specialist down here. In business he was always strong but fair. Just awful. I will miss him.

Joel SanAntonio

Matrix Administration

I send this correspondence with a heavy heart and offer my prayers and thoughts for Darren and his family.

I still remember the first time meeting Darren at Steve Wynn's restaurant the infamous SW. We broke bread that night like family as Ed threw his lamb chop across the table so Darren could get a taste.

It was only right that my first encounter with Darren was in Las Vegas. His personality, charisma and energy was made for that spot in the Nevada desert where time doesn't exist. In fact a client of ours...Trevor Smith said the only two gentlemen that he knew that could stay out all night was me and Darren. I now hold and cherish this characteristic. I'm proud to share this same esteem as Darren.

Darren and I also shared the same style family....we both have two sons. He always enjoyed talking about them and how proud of his wife for blessing them with his family. Now these two young legal heirs to the Kaye empire need to carry on his legacy. I take solace because I know you two Walder Brothers will be there to make sure this happens.

I really don't know how to end this other than saying I loved Darren. It kind of makes sense because God wasn't going to let him stay here with us too long so Darren was nothing but all heart.

Eternal rest grant unto Darren Kaye, O Lord, and let perpetual light shine upon him. May Darren rest in peace. Amen.

Jim Donovan
Senior Vice President
Royal Administration

I am so sorry for all of you in this terrible loss. Thinking of you.

Jill Brooks
Business Administration Manager
Royal Administration

Team Walco,
Dave, JD, and I wish to extend our deepest condolences to Darren's family, friends, and Walco teammates. I can remember meeting Darren at a client site during his first weeks working in this space. Darren presented as a thoughtful and hard-working individual and we saw those qualities on display many times throughout the proceeding years.

In the last few years, Darren and I would share anecdotes about raising kids. The last few conversations we held were especially memorable to me because we talked about how parenting had shaped us into who we were today and that we would not trade those experiences for anything. When I think of Darren, I will think of that shared connection and the importance of family.

Jeff Cross
Dave Long
JD Ghelfi
Movement CRM

I was deeply saddened to hear about Darren's passing. He was not only a colleague but a true friend who played a pivotal role in my early days in the industry. Darren's guidance, wisdom, and unwavering support were instrumental in shaping my partnership with WALCO and the success I've experienced in this business. His kindness, professionalism, and genuine friendship will be profoundly missed AND so will his love for a good debate. He ALWAYS had WALCO and the Walder's back. I envy the relationship you had with Darren - you were truly blessed to have him in your family. Both Calvin and I, along with the teams at Twin Valley Capital and BeeCovered, are keeping Darren's family and the entire WALCO team in our thoughts during this incredibly difficult time. His legacy will live on in the positive impact he had on all of us. Please pass along our heartfelt condolences to Darren's family. If there is anything we can do to support you or his loved ones, please don't hesitate to reach out.

Warm regards,

Daniel Thal

Twin Valley Capital & BeeCovered

Very sorry to hear this. Our deepest sympathies going out to you all. Darren was a great guy and will be missed.

Our thoughts and prayers are with you all. 🙏

Brian P. Fox

Co-Founder, COO - Omega

Thank you for the notice. Darren had such an amazing spirit and energy. Sending love to all of his loved ones.

Marcy Johnson

Inline Data Systems

I'm so sorry to hear about Darren. I know he was family to some of you. I don't like too many people, but Darren was awesome - just such a great dude. I was a huge fan both professionally and personally, and was actually shook up to hear about that. Big loss for the world that he was taken early.

- Jordan Batt

Saddened by this news and may God Bless his soul.

He will be missed....

Kurtis Orcutt, CEO

North American Auto Care

I'm so sorry to hear that.

I was a big fan.

Jeff Gilfand, CFO

Endurance Warranty

Just getting back after my vacation only to learn of this heart-breaking news. I am very sorry to hear of Daren's passing. He was a good man who did so much to help drive the success of Walco. I found him to be fair in maintaining the need to grow the business while willing to listen to ideas and feedback. Hi talents and passion will be missed.

Don Buck, AVP, Customer Care

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